



THE CIRCLE OF INFLUENCE

EXCLUSIVE  
MEMBERSHIP  
FOR LEADERS,  
BOARD MEMBERS  
& NEDS

**ISC**  
GROUP

"There has never been a more important moment for us senior women to be visible and proactive in championing female leadership in our industry. The Circle of Influence is a trusted space where influential women leaders can come together to inspire change, share powerful insights, and drive progress. I'm proud to welcome this new ISC membership dedicated to board members and senior leaders."

Barbara Schonhofer MBE,  
Chair and Founder



"I'm delighted to invite you to join the Circle of Influence, an exclusive membership engaging some of the most influential women in insurance. It's founded on a unique blend of peer-led business connection within a private and trusted space, paired with preferential access and lifestyle benefits. This invitation-only network offers strategic insights, curated experiences, and discreet peer support to help you shape your portfolio career, alongside building and expanding your NED profile."

Carmen Powell,  
CEO



# THE FOUR PILLARS



**Networking Space  
& Advisory  
Committee**



**Lifestyle Perks and  
VIP Membership  
deals with The NED**



**NED Access and  
Board-Ready with JP  
Morgan and Odgers**



**Strategic Insight  
and Thought  
Leadership**

# NETWORKING

The Circle of Influence peer-to-peer business networking is a trusted space for meaningful exchange, collaboration, and influence.

Through curated events and leadership think tanks, members gain access to both in-person and online opportunities to connect with peers, share experiences, and explore practical solutions.

The Circle of Influence offers a valuable platform to strengthen your boardroom impact, deepen sector knowledge, and grow a trusted network of senior decision-makers across the industry.

# AMPLIFYING LEADERSHIP

Building a high profile and influence is essential for leaders looking to amplify their impact and shape the future of the industry. The Circle of Influence facilitates exclusive speaking opportunities, nominations for prestigious awards, and invitations to contribute to cutting-edge thought leadership.

These opportunities are designed to showcase your expertise and enhance recognition. By engaging with this community, you will strengthen your visibility, expand your network, and play an active role in driving meaningful industry change.



# ISC ADVISORY COMMITTEE

The Circle of Influence Advisory Committee comprises of experienced leaders in insurance, board, and NED roles from across the industry. These women have kindly agreed to offer their insights and guidance to help you navigate industry challenges and regulatory matters through confidential, real-world advice and support.

- Receive impartial, informal, peer-to-peer advice and support as a Circle of Influence member
- Access guidance on NED opportunities
- Hear informal insights on regional or sector-specific expertise and challenges
- Talk to a confidential sounding board to help explore options and build confidence

# ISC ADVISORY COMMITTEE



**Katherine Coates**



**Jutta Kath**



**Barbara Merry**



**Sian Fisher**



**Karen Graves**

To speak to the Advisory Committee, contact  
Carmen Powell at [carmen@isc-group.co](mailto:carmen@isc-group.co)

# VIP ACCESS: BESPOKE BOARD-READY SERVICE

Exclusively available to senior professionals within The Circle of Influence, this bespoke service, in partnership with Odgers is designed to help you clarify your direction, sharpen your positioning to confidently step into your next board opportunity.

## BOARD-READY TEAM



**Alison Cannon**

Associate in the Financial  
Services Practice



**Charlie Thompson**

Partner in the  
Financial Services Practice



# VIP ACCESS: BESPOKE BOARD-READY SERVICE

- **Board CV & Bio Review** - Precision editing and positioning to ensure your profile reflects the calibre and clarity boards expect
- **Interview Preparation & Guidance** - Insightful, strategic support to help you present with conviction and credibility
- **Exploratory Conversation** - A focused dialogue to explore your motivations, map potential paths, and align ambitions with opportunity
- **Personal Board Positioning** - Define your unique value proposition, refine your personal brand, and craft a compelling board-ready pitch

# **J.P. MORGAN DIRECTOR NETWORK**

Membership to the J.P. Morgan Board Advisory team's network provides access to a dedicated website including curated content for the non-executive director community. Members can opt-in to receive monthly newsletters, be invited to events (online and in-person), and become a part of the 'referral initiative', an introductory service between corporate clients and directors seeking board seats.

The referral initiative and network site offers a secure and confidential way to register your interest in future board opportunities.

## **J.P.Morgan**

# J.P. MORGAN DIRECTOR NETWORK

## REFERRAL MEMBER REGISTRATION

Referral members fill out a registration form that tracks their areas of expertise and specific board ambitions. Profiles can be updated at any time, and data is securely stored, accessible only to the Board Advisory team, e.g. J.P. Morgan's Director Advisory Team.

## CORPORATE CLIENT REQUEST

J.P. Morgan corporate clients request director recommendations for purposes such as board-building, replacing retiring directors, meeting gender quotas, or filling skills gaps. It is important to note that the Board Advisory team is not a recruiting service and does not procure roles for people; rather, it responds with suggestions to corporate client requests for directors as they arise. The volume of director searches fluctuates based on market conditions, client needs, and suitability of candidates.

## DIRECTOR SEARCH

The Board Advisory team searches through the referral network members to find profiles that best match the company's needs and the desired director role.

## PROFILE SUBMISSION

The best-fitting director candidate profiles are submitted to the company for their consideration.

## COMPANY INTEREST

If the company is interested in a director candidate, the team reaches out to gauge the candidate's interest in the opportunity. Candidates are only notified of opportunities if the company expresses an interest in being introduced to them.

## CONNECTION MADE

If there is mutual interest, the company and director candidate are connected via email to continue discussions independently.

# EXCLUSIVE ACCESS AT THE NED

Situated in the heart of the City within the historic former Midland Bank headquarters, The Ned is home to Ned's Club, a private members' space offering exclusive access to premium amenities.

NED Membership includes access to the rooftop pool and terraces, a late-night bar set in the original bank vault, and a state-of-the-art gym and spa. As a member you can also enjoy exclusive discounts in the ground floor restaurants and hotel rooms.



# EXCLUSIVE ACCESS AT THE NED

Unlock access to The NED with this exclusive, invitation-only offer for Circle of Influence Members:

- A discount on the membership annual fee of £3,900 + £625 joining fee (normally £6,000 + 1,250)
- Fast-tracked application process - approved within one month of applying
- Access for up to 3 guests per member
- 20% discount on hotel rooms
- £200 membership credit

This is a time limited offer, 7<sup>th</sup> July – 7<sup>th</sup> December 2025



# WORKSHOPS & EVENTS

Women leaders at the forefront of driving change have shared a clear demand for strategic insights that support both immediate action and long-term decision-making. As part of our commitment to adding value and building board knowledge, we're launching a new series of expert-led workshops, with trending topics in development, beginning with these sessions from GreenKite Associates:

- Delegated Authority & Strategic Oversight: Understanding the Business Without Crossing the Line
- Customer-Centric Governance: Navigating Vulnerability, Pricing, and Conduct
- From Insight to Oversight: Navigating AI, Data Governance, and Ethical Risk



# WE INVITE YOU TO JOIN



THE CIRCLE OF INFLUENCE

INTRODUCTORY ANNUAL  
MEMBERSHIP FEE - 750  
GBP / EUR



**Carmen Powell**

CEO, Global  
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**Ayes Amewudah**

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[isc-group.co/circle](https://isc-group.co/circle)

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All membership offers are subject to change without prior notice and were correct at the time of publication.

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